



BOB SAFAI

Founding Partner, President

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PROFESSIONAL EXPERIENCE

Bob Safai is the Founding Partner and President of Madison Partners, the leading boutique commercial real estate firm in Southern California. He is widely considered to be one of the premier investment sales brokers in the Western United States.

With over 30 years of experience, Mr. Safai leads a specialized team of top ranking commercial real estate professionals focused on the disposition, acquisition, representation, and financing of investment properties on behalf of domestic and international clients.

Since founding Madison Partners in 1996, Mr. Safai has participated in the sale, leasing and financing of more than \$27 billion in assets. While Bob's best recommendations are his career sale figures, his reputation is further enhanced by numerous honors, including the selection as Top Sales Broker by Real Estate Forum, perennial ranking on the Real Estate Southern California "Hot Brokers List" and "Power Broker" awarded by Costar Group.

REPRESENTATIVE INVESTMENT SALES TRANSACTIONS

- > Maple Portfolio | Beverly Hills, CA..... \$330,000,000
- > 9536 Wilshire Blvd + 131 Rodeo Dr | Beverly Hills, CA..... \$151,000,000
- > 1901 Avenue of the Stars | Century City , CA..... \$150,000,000
- > 1600 Rosecrans Ave | Manhattan Beach, CA..... \$150,000,000
- > 400 & 600 Corporate Pointe | Culver City, CA..... \$121,000,000
- > 801 S. Figueroa St | Los Angeles, CA..... \$105,000,000
- > 6922 Hollywood Blvd | Hollywood, CA..... \$92,000,000
- > 12121 Wilshire Blvd | Brentwood, CA..... \$74,250,000
- > 407 N. Maple Dr | Beverly Hills, CA..... \$70,700,000
- > ABB Building | Houston, TX..... \$69,800,000
- > Farmers Market I, II & III | Sacramento, CA..... \$69,350,000
- > CBS Studios – 6121 Sunset Blvd | Hollywood, CA..... \$66,000,000
- > Washington Mutual Portfolio III | Chatsworth, CA..... \$63,500,000
- > 660 S. Figueroa St | Los Angeles, CA..... \$62,400,000
- > Cruzan Monroe Portfolio | San Diego County, CA..... \$61,800,000
- > Trident Hughes Portfolio | Southern California..... \$60,950,000
- > Warner Commerce Center | Woodland Hills, CA..... \$60,000,000
- > 12233 W. Olympic Blvd | Los Angeles, CA..... \$57,500,000



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